Joint short course for transferable training
Scientific communication and grant writing skills

May 8th-10th, 2018 - Consiglio Nazionale delle Ricerche (CNR) - Napoli, Italy

SCIENTIFIC COMMUNICATION COURSE

TUESDAY, MAY 8th

08.30-10.30 Scientific communication - general concepts
Diana Boraschi - Consiglio Nazionale delle Ricerche, Italy

10.30-11.00 *Coffee break*

11.00-11.30 How to write an abstract: overview and useful tips
Giada Mondanelli - Università degli Studi di Perugia, Italy

11.30-12.30 Abstract team exercise - Part 1

12.30-14.00 *Lunch*

14.00-16.00 Abstract team exercise- Part 2

16.00-16.30 *Coffee break*

16.30-17.30 Presentation by the teams and discussion

WEDNESDAY, MAY 9th

08.30-09.00 Principles of poster presentation
Giada Mondanelli - Università degli Studi di Perugia, Italy

09.00-10.30 Poster team exercise - Part 1

10.30-11.00 *Coffee break*

11.00-12.30 Poster team exercise - Part 2

12.30-14.00 *Lunch*

14.00-14.30 Oral presentation with Powerpoint
Giada Mondanelli - Università degli Studi di Perugia, Italy

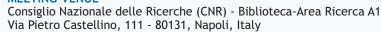**14.30-16.30 Powerpoint team exercise**

16.30-17.00 *Coffee break*

17.00-18.00 Presentation by the teams and discussion

20.00 *Networking dinner at Trattoria Vanvitelli, Piazza Vanvitelli 9/c - 80129, Napoli*

MEETING VENUE
Consiglio Nazionale delle Ricerche (CNR) - Biblioteca-Area Ricerca A1
Via Pietro Castellino, 111 - 80131, Napoli, Italy

Organization and Graphic project by:
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FUNDRAISING AND PROPOSAL WRITING COURSE

Trainer: Koos de Korte - EUrelations AG, Switzerland

THURSDAY, MAY 10th

09.00-10.30 **The Icebreaker – Introduction, goals and expectations**

The Funding Pyramid – The Portfolio Principle
Learn how to build a portfolio of grants to fund your scientific career

10.30-11.00 *Coffee break*

11.00-12.30 **The Playing Field - International Funding bodies**
Get to know the most important international providers of research funding

The Quest - How and where to search for funding opportunities
Adopt a practical and efficient method to find funds and potential partners

12.30-14.00 *Lunch*

14.00-16.00 **The Difference – Scientific writing vs proposal writing**
Writing a grant proposal is not at all the same as writing a scientific paper

The Elements – Recurring components of grant proposals
Get to know the major parts of a grant proposal and learn how to structure them

16.00-16.20 *Coffee break*

16.20-17.30 **The Evaluator - Get to know the person you are writing to**
Understand to whom you are writing and use this to your advantage

The Title Competition – Selling your proposal starts with a gripping title
Your proposal title is the first impression – don't get it wrong

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